

CONSTRUCTION SALESPERSON

With over 35 years experience as exterior and interior professionals, Lutgen Companies is a top leader in roofing, siding, gutters, and interior remodeling since 1983. Our growing company is searching for a committed, hard working individual to help grow our team. We offer year long work, team building adventures, incentive pay, PTO, holiday pay and more. We feel that family life is just as important as work life, so we ensure that all of our employees are home every night.

Construction Salesperson Essential Functions

- Prepares presentations, proposals and sales contracts.
- Presents and sells company services and products (namely gutters, roofing, siding, windows and decking) to potential customers.
- Recommend products, materials and services based on customers' needs and interests.
- Capable of identifying prospective customers and consistently follow up on leads from existing as well as potential customers.
- Self-generates new leads and referrals.
- Maintains current product knowledge by participating in dynamic sales program provided by the company.
- Participates in marketing events such as trade show

Construction Salesperson Qualifications Required:

- Excellent analytical and problem-solving skills
- Strong attention to detail, demonstrated integrity and professionalism
- Excellent interpersonal and communication skills, both written and verbal
- Ability to create and modify complex quotes
- Strong negotiating skills
- Valid driver's license
- High School Diploma or GED

Salesperson will be furnished with a company vehicle, laptop and cell phone. We are willing to train qualified candidates. Salary during the training process then 100% commission ranging from \$ 180,000 per year.

Applications are being accepted until the position is filled.

Job Type: Full-time

Pay: \$55,000.00 - \$180,000.00 per year

Benefits:

- Disability insurance
- Health insurance
- Life insurance
- Paid training
- Retirement plan

Experience:

- Sales: 1 year (Preferred)
- Customer service: 1 year (Preferred)

License/Certification: **Driver's License (Required)**

Work Location: Multiple Locations

Health insurance

